

Qualified Opinion

Volume LVIII

March, 2009

Number 10

At a Glance:

Next Meeting:

March 19, 2009

Carlyle's Grill

3660 Jackson Rd

Ann Arbor, MI

(West of Wagner Rd, at Quality Cinemas)

Pre-Dinner Meeting: 5:45pm, \$12

Speaker: Glen Darnos

Topic: "Securitized Real Estate Investments part 1"

After-Dinner Meeting: 7pm, \$25

(includes both meetings and Dinner)

Speaker: Glen Darnos

Topic: "Securitized Real Estate Investments part 2"

Carlyle's Menu

Steak Salad served with soup

Rotisserie Herb Chicken & Carlyle salad

Wild Mushroom Ravioli & Carlyle salad

½ Rack of Ribs & Carlyle Salad

Jumbo Lump Crab Cakes & Carlyle Salad

Whitefish & Carlyle Salad

Steak Wrap served with Soup

Steak Pizza with a Carlyle Salad

*****Dessert may be substituted for soup or salad***

RSVP TODAY! Make your reservation today with Mary Cortese at mfcgram@yahoo.com or call her at (734)-434-6218

Join us March 19th!

Glen Darnos, Vice President of Investments for Money Source Financial Services, Inc. located in Ann Arbor will be our guest speaker. Mr. Darnos specializes in diversifying his clients portfolios with a wide array of securitized real estate options, including but not limited to non-traded REITs, tenant in common programs, limited partnerships, land banking opportunities, and development projects.

Mr. Darnos speaks and educates real estate agents/brokers, individual investors, and certified public accountants on the details and process of a 1031 exchange and works with qualified intermediaries and land sellers needing replacement property. Mr. Darnos is also currently an adjunct lecturer for the Accounting and Finance Department at Eastern Michigan University, his alma mater.

His 1031 Exchange presentation has been very well received by all audiences. The evening will be filled with lots of valuable information for any real estate investor. The presentation will include a general explanation of a 1031 exchange and the tax code, the process and requirements necessary to facilitate an exchange, explanation of "like-kind" property, and options for replacement property.

The presentation is very interactive and informative, so there will be plenty of opportunities to ask questions that may arise. Glen will also spend a portion of the evening speaking about various real estate programs and how they can be used to potentially increase returns and lower risk in your investment portfolio. All this is in a laid back, casual style that makes it easy to understand. You don't want to miss it!

Statements on Management Accounting

Definition of Management Accounting

Excerpts from IMA's Publications, *Statements on Management Accounting*, www.imanet.org

This Statement on Management Accounting (SMA) presents a new definition of management accounting, together with an explanation of the background leading to the new definition, the process undertaken to prepare the definition, and the criteria and rationale used in developing the new definition. The new definition is:

Management accounting is a profession that involves partnering in management decision making, devising planning and performance management systems, and providing expertise in financial reporting and control to assist management in the formulation and implementation of an organization's strategy

The definition of a profession serves many purposes. It can serve as a basis for teaching the cognitive aspects of the subject and for evaluating the behaviors characteristic of the profession's members. The definition can also help define the place of the profession in society now and in the future, its boundaries, and its identity.

The existing definitions and presentations of the management accountant's role present an "identity crisis" for the profession because they are inconsistent with the views that practicing management accountants believe to be true today. For this reason, IMA developed the new definition to better represent and describe the role of the management accountant in today's organizations.

IMA® would like to acknowledge the work of the Foundation for Applied Research subcommittee on whose work this SMA is based. Committee members included Ed Blocher, Ph.D., University of North Carolina at Chapel Hill; David Dearman, Ph.D., CMA, University of Arkansas—Little Rock; Hugh Glover, Ph.D., CMA, CPA, REDE Inc.; [Zafar Khan, Ph.D., CMA, Eastern Michigan University](#);

Mark Kovacic, Federal Reserve Bank of Atlanta; Raef Lawson, Ph.D., CMA, CPA, CFA, Institute of Management Accountants; Jeffrey Thomson, Institute of Management Accountants; Anton van der Merwe, Alta Via Consulting, LLC; Susan Weiss, CMA, CFM, Bryant University; and Gwendolen White, Ph.D., CPA, Ball State University. Responsibility for the content of this material rests solely with IMA.

***Notice* The April dinner meeting will be a special "double CPE" session, from 3:30pm to 9pm, with 4 CPEs.**



The Metro Detroit Chapter of the
Institute of Management Accountants presents...

A Decision Costing Four Pack

Four 1.5 CPE Hour sessions addressing 21st Century management accounting issues:

- Designing Cost Systems That Work
- Performance Measurement and Management
- Pricing for Profitability – Because Cost Still Matters
- Accounting for the Lean Organization

Tuesday, March 31, 2009

Automation Alley – Troy, Michigan
8:30am – 4:00pm

Session Leaders

Douglas T. Hicks, CPA, CMC – President, D. T. Hicks & Co.

During the past twenty-four years, Doug has helped over 200 organizations develop the accurate and relevant decision costing information needed to make sound management decisions. He has authored three books on management accounting topics including the highly acclaimed *Activity-Based Costing: Making it Work at Small and Mid-Sized Businesses* (John Wiley & Sons) in 1998. His articles have appeared in dozens of business periodicals including *Journal of Accountancy*, *Cost Management*, and *Management Accounting* and his speaking appearances have included six IMA Annual Conferences. He was selected as the IMA's "Instructor of the Year" in 1998.

Ravi R. Nayar, CMC, CPIM – Director, UHY Advisors

Ravi has worked with over 100 companies over the past twenty-five years, mostly in the manufacturing industry, assisting them in improving their business processes and systems. He has performed strategic reviews of their operations and designed performance management systems and metrics to ensure their on-going business growth and profitability. His specialty over the years has been implementing management systems to enable the company management run their organizations efficiently and profitably with available resources. He has published many articles in trade journals and industry association publications on performance management, business process management and information systems and spoken on these topics in various industry association meetings.

Attendees will also receive a copy of Doug Hicks' new book ***I May Be Wrong, But I Doubt It: How Accounting Information Undermines Profitability.***

The cost for all four sessions, including continental breakfast, lunch, snacks and Doug's book is \$110 for IMA members and \$120 for non-members.

Register on-line at <https://www.123signup.com/event?id=zcvqb>

On March 4th, The Obama Administration announced new U.S. Department of the Treasury guidelines to enable servicers to begin modifications of eligible mortgages under the Administration's Homeowner Affordability and Stability Plan – announced by President Barack Obama just two weeks ago. The release of detailed requirements for the "Making Home Affordable" program facilitates implementation of the critical provisions that will help bring relief to responsible homeowners struggling to make their mortgage payments, while preventing neighborhoods and communities from suffering the negative spillover effects of foreclosure such as lower housing prices, increased crime and higher taxes.

"Making Home Affordable" **will offer assistance to as many as 7 to 9 million homeowners**, making their mortgages more affordable and helping to prevent the destructive impact of foreclosures on families, communities and the national economy.

The Home Affordable Refinance program will be available to 4 to 5 million homeowners who have a solid payment history on an existing mortgage owned by Fannie Mae or Freddie Mac. Normally, these borrowers would be unable to refinance because their homes have lost value, pushing their current loan-to-value ratios above 80%. Under the Home Affordable Refinance program, many of them will now be eligible to refinance their loan to take advantage of today's lower mortgage rates or to refinance an adjustable-rate mortgage into a more stable mortgage, such as a 30-year fixed rate loan.

Read more at <http://www.Financialstability.gov>.

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Change of Address Instructions

Please update your address, phone, and email at the IMA national web site www.imanet.org.
ALSO email Jim Casper at jcasper@provide.net so that our Chapter has your updates.
If you have questions, call our local chapter board member Mary Cortese at 734-434-6218.